

SCHOOL OF ECONOMICS AND BUSINESS

Name of the division	Name of the position	Part of FTE	Study field	Required competences and experience
Academic Centre of Economics, Business and Management	Professor	1,0	N200 Management	<p>Doctor of Science – Social Sciences (03S)</p> <p>Pedagogical experience: in the areas of business process management, business process analytics, applications for business systems, project of development of the company's production solutions.</p> <p>Experience of giving lectures in the English language.</p> <p>Experience of research activities: implemented research in the topics of industrial digitisation and technological renewal; preparation of proposals for the national and/or international financing for tenders; performed project activities; participation in the high level production management and inter-field conferences (such as POMS, EUROMA, EGOS, etc.); performed digitalisation research promotion activities in the events of government and non-governmental organisations.</p> <p>Experience of supervision of the first and second cycle theses.</p> <p>Knowledge of specific technologies: experience of work with production management software, organisational architecture development and modelling software, process automation platforms, preparation of statistical process mining, its analysis and preparation of improvement recommendations.</p> <p>Additionally required experience and competences: competent to work with the following software: Cameo Business Architect, Software AG Aris (organisational architecture development and modelling software); Pega Systems, Apian, Bizagi (smart process automation platforms); Fluxicon Disco, Celonis (process mining software); business management systems.</p> <p>Experience of work in the study modules using: Harvard Business School Core Curriculum reading material for students; Harvard Business School Root Beer Game; full-text cases in teaching the classical methodology.</p>
Academic Centre of Economics, Business and Management	Professor	1,0	N100 Business	<p>Doctor of Science– Social Sciences (03S)</p> <p>Pedagogical experience: in the areas of transfer management, market strategies, social research methods, design of research.</p> <p>Experience of giving lectures in the English language.</p> <p>Experience of research activities: preparation of research project proposals for the external financing for tenders, management of research projects (or parts thereof), implementation of research projects in cooperation with business, long-term internships at the foreign business and educational organisations. Specific research competences – research methodology and design, competence of qualitative and quantitative research.</p> <p>Experience of supervision of the first and second cycle theses. Experience of supervision of the doctoral dissertations.</p> <p>Knowledge of specific technologies: Management of SPSS, MaxQData software packages.</p> <p>Additionally required experience and competences: practical work experience in business entities or public institutions, research internships at foreign universities. Experience of creation and development of study programmes. Knowledge of innovative teaching methods (for example, learning-by-doing, preparation and application of case studies).</p>
Academic Centre of Economics, Business and Management	Professor	1,0	N300 Finances	<p>Doctor of Science – Social Sciences (03S)</p> <p>Pedagogical experience: in the areas of company's financial management, financial management solutions, state finances, company's finances.</p> <p>Experience of giving lectures in the English language.</p> <p>Experience of research activities: preparation of proposals for the joint research projects with business, management of research projects in cooperation with business, management of interdisciplinary research</p>

				<p>projects aiming to develop artificial intellect solutions for the business problems, long-term research internship at the high-level foreign research institution.</p> <p>Experience of supervision of the first and second cycle theses.</p> <p>Knowledge of specific technologies: capabilities of working with Bloomberg Professional platform, excellent knowledge in the area of company's financial management.</p> <p>Additionally required experience and competences: CANVAS platform, ITS Learning, My Finance lab (published by Pearson). Practical experience in the area of company's financial management, international internships.</p>
Academic Centre of Economics, Business and Management	Associate Professor	1,0	L100 Economics	<p>Doctor of Science – Social Sciences (03S)</p> <p>Pedagogical experience: in the areas of macroeconomic forecasting, econometrics, economic statistics, economic modelling, quantitative and qualitative research methods.</p> <p>Experience of giving lectures in the English language.</p> <p>Experience of research activities in preparation of the proposals for the external financing for tenders, implementation of project activities, orders by the third parties, participation in scientific networks.</p> <p>Experience of supervision of the first and second cycle theses.</p> <p>Knowledge of specific technologies: long-term experience of working with statistical programmes SPSS and EViews, and fundamental knowledge of work with R programming software.</p> <p>Additionally required experience and competences: participation in the process of the third cycle studies, application of modern didactical methods in the process of studies.</p>
Academic Centre of Economics, Business and Management	Associate Professor	1,0	N600 Human Resource Management	<p>Doctor of Science – Social Sciences (03S)</p> <p>Pedagogical experience: in the areas of human resource analytics staff document management, achievement management, employee performance management, management of people and teams, sustainable development.</p> <p>Experience of giving lectures in the English language.</p> <p>Experience of research activities: Preparation of the proposals financed by the Lithuanian Research Council and Foundation of International Scientific Events. Implementation of the projects financed by the Lithuanian Research Council and Foundation of International Scientific Events. Research area: Sustainable human resource management.</p> <p>Experience of supervision of the first and second cycle theses.</p> <p>Knowledge of specific technologies: data analysis with the use of software packages (for example, analysis of quantitative data SPSS; analysis of qualitative data MaxQDA).</p> <p>Additionally required experience and competences: at least 5 years of practical work experience (in public or private sector), knowledge of the modern didactical methods (for example, case analysis) and their application in the process of studies.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N400 Accounting	<p>Pedagogical experience: in the areas of accounting, assessment of performance of the responsibility centres, taxes and state finances.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Additionally required experience and competences: experience of preparation of the literature for studies: an author or co-author of at least one educational book, textbook or other educational tool for the university's students. Experience of giving lectures, practical sessions and laboratory works. Experience of expert and organisational activities of studies. Competence of application of the modern didactical methods.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N400 Accounting	<p>Pedagogical experience: in the areas of imitation and analytics of business processes, information systems for business and social data analysis, transportation logistics, management accounting, cost management and computerisation of accounting.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Knowledge of specific technologies: knowledge and skills of work with MS Dynamics, Standard ERP,</p>

				<p>Pragma, MS Access, MS Power BI, ArcGIS software packages.</p> <p>Additionally required experience and competences: experience of preparation of the literature for studies: an author or co-author of at least one educational book, textbook or other educational tool for the university's students. Experience of giving practical sessions and laboratory works. Competence of application of the modern didactical methods.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N400 Accounting	<p>Pedagogical experience: in the areas of financial and public sector accounting.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Additionally required experience and competences: experience of preparation of the literature for studies: an author or co-author of at least one educational book, textbook or other educational tool for the university's students. Experience of giving lectures, practical sessions and laboratory works. Experience of expert and organisational activities of studies. Competence of application of the modern didactical methods.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N 500 Marketing	<p>Pedagogical experience: in the areas of marketing, fundamentals of marketing, e-business, marketing in virtual environment, marketing in the business-to-business market.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Additionally required experience and competences: giving of lectures to the schoolchildren, consultations to the schoolchildren during the entrepreneurship competitions, training companies and other projects (MEKA, Junior achievement, etc.); experience of the academic advisor of students. Activities of improvement of the study programmes in the marketing field (analysis of competitive environment, analysis of the programme's indicators of quality of studies, dissemination of the information on study programmes,</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N 500 Marketing	<p>Pedagogical experience: in the areas of marketing, fundamentals of marketing, trade mark management, product management projects.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Knowledge of specific technologies: knowledge of the use of mobile applications in the process of studies.</p> <p>Additionally required experience and competences: Ability to implement interdisciplinary projects. Experience in the areas of a career and research mentor, academic advisor and tutor of students. Giving of lectures to the schoolchildren, consultations to the schoolchildren during the entrepreneurship competitions, training companies and other projects (MEKA, Junior achievement, etc.). Activities of improvement of the study programmes in the marketing field (analysis of competitive environment, analysis of the programme's indicators of quality of studies, dissemination of the information on study programmes,</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N 500 Marketing	<p>Pedagogical experience: in the areas of fundamentals of marketing, marketing, marketing channels and logistics, sales marketing.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Additionally required experience and competences: giving of lectures to the schoolchildren, consultations to the schoolchildren during the entrepreneurship competitions, training companies and other projects (MEKA, Junior achievement, etc.); experience of the academic advisor of students. Activities of improvement of the study programmes in the marketing field (promotion of the activities and achievement of the study programmes in the form of messages and articles; dissemination of the information on study programmes.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N100 Business	<p>Pedagogical experience: in the areas of modern organisational management, negotiations, communication and negotiations, international business, intercultural communication, and effective presentation.</p> <p>Experience of giving lectures in the English language.</p>

				<p>Experience of supervision of the first and second cycle theses.</p> <p>Knowledge of specific technologies: Management of MaxQData software.</p> <p>Additionally required experience and competences: Experience of teaching and research internships at foreign universities, knowledge of innovative teaching methods (for example, application of case study in the process of studies), experience in the activities of the marketing of studies.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N100 Business	<p>Pedagogical experience: in the areas of international business, strategic development of the international business, innovation management, business in growing markets.</p> <p>Experience of giving lectures in the English language.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Knowledge of specific technologies: Management of MaxQData software.</p> <p>Additionally required experience and competences: experience in the activities of promotion of studies, mandatory work experience in business and/or public institutions, experience of work in a management position - advantage.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N600 Human Resource Management	<p>Pedagogical experience: in the areas of human resource management, economic statistics, remuneration and compensation.</p> <p>Experience of research activities – experience of provision of R&D services or performing of the works according to the orders of business entities.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Knowledge of specific technologies - research data analysis using software packages (for example, work skills with SPSS programme).</p> <p>Additionally required experience and competences - practical work experience (at the organisation of private or public sector); knowledge of the innovative didactical methods and their application in the process of studies.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	N300 Finances	<p>Pedagogical experience: in the areas of management of business investments, preparation of budgets, applied financial analysis.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Knowledge of specific technologies: ability to work with Bloomberg Professional platform.</p> <p>Additionally required experience and competences: practical experience at a company preparing the budgets of business companies, investment projects, excellent knowledge of the specificities of financial analysis of business companies, financial planning, financial management solutions; experience of supervision of the students' research activities.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	L100 Economics	<p>Pedagogical experience: in the area of engineering economics.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Knowledge of specific technologies: ability to work with Bloomberg Professional platform.</p> <p>Additionally required experience and competences: long-term experience in the area of investment, experience of giving practical sessions and laboratory works, application of the modern didactical methods in the process of studies.</p>
Academic Centre of Economics, Business and Management	Lecturer	0,5	L100 Economics	<p>Pedagogical experience: in the areas of fundamentals of economics, state finances, microeconomics.</p> <p>Experience of supervision of the first cycle theses.</p> <p>Knowledge of specific technologies: ability to work with Bloomberg Professional platform.</p> <p>Additionally required experience and competences: experience of giving practical sessions and laboratory works, application of the modern didactical methods in the process of studies.</p>